## INDEPENDENT AUDITOR'S REPORT TO THE DIRECTOR'S OF MERCHANT FINANCE LIMITED AND THE RESERVE BANK OF FIJI INDEPENDENT AUDITORS' REPORT

### Scope

We have examined the Key Disclosure Statement ("the Statement") of Merchant Finance Limited ("the Company") for the year ended 30 June 2019 in accordance with the requirements of the Reserve Bank of Fiji's Banking Supervision Policy No: 5B ("the Notice") and the provisions of Sections 14 (3) and 28 of the Banking Act 1995. The Company's directors are responsible for the preparation and presentation of the Statement inaccordance with the Notice.

The information is extracted from the Company's audited financial statements for the year ended 30 June 2019 upon which we expressed an unqualified audit opinion dated 2 August 2019. Our audit of the financial statements was conducted in accordance with International Standards on Auditing.

### **Audit Opinion**

In our opinion the Statement has been completed in accordance with the Notice and the information contained therein has been properly extracted from the Company's financial statements for the year ended 30 June 2019.





**Steve Nutley - Partner** 

| MERCHANT FINANCE BRANCHES |   |  |  |
|---------------------------|---|--|--|
| Suva                      | Level 1, Ra Marama House. 91 Gordon Street.<br>P.O. Box 14213, Suva I Phone: 331 4955 I Fax: 330 0026           |  |  |
| Nabua                     | Unit 2 & 3, Level 1. Nands Shopping Mall Nabua<br>P.O. Box 14213. Suva I Phone: 337 3543 I Fax: 337 3542        |  |  |
| Lautoka                   | Shop 6, Provident Plaza. Naviti St, Lautoka<br>Private Mail Bag, Nadi Airport I Phone: 664 5822 I Fax: 664 5929 |  |  |
| Nakasi                    | Rups Complex, 9 Miles, Nakasi<br>Phone: 330 5312 I Fax: 327 0900  |  |  |
| Sigatoka                  | Shop 9, Matamata Lane, Town End Sigatoka<br>Phone: 6500 494 I Fax: 6500 492                                     |  |  |
| Labasa                    | Nasekula Road I P.O Box 918, Labasa<br>Phone: 891 3560 I Fax: 881 3587  |  |  |
| Nadi                      | Shorlane Street, Namaka I Private Mail Bag, Nadi Airport<br>Phone: 672 5822 I Fax 672 5929                      |  |  |
| Savusavu                  | Marimuttu Building, Main Street I P.O Box 286, Savusavu<br>Phone: 885 0290 I Fax. 885 0292                      |  |  |
| Taveuni                   | Kool's Accommodation, Lot 16 Naqara<br>Phone: 888 1011 I Fax 888 1013   |  |  |
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# SUMMARY KEY DISCLOSURE STATEMENT for the financial year ended 30 June 2019

#### **Introductory Statement**

- The purpose of this information is to provide customers and potential customers with information about the financial condition of their credit institution.
- The explanation of the terms used in the Key Disclosure Statement is contained in the Reserve Bank publication "Your Bank's Disclosure Statement : What's In It For You". The terms used in the brochure are also applicable to credit institutions. The brochure can be obtained from the Reserve Bank of Fiji. Other information can be viewed at all branches of Merchant Finance Pte Limited.

## **Corporate Information**

- The full name of the credit institution is Merchant Finance Pte Limited.
- The full name of the ultimate parent company of the Merchant Finance Pte Limited is Fijian Holdings Ltd, which is domiciled in Fiji.
- The names of the directors of the Merchant Finance Pte Limited

| Chairman | Sanjit Bhai Patel (Appointed - 13/02/17)   |
|----------|--|
| Members  | Nouzab Fareed (Appointed - 19/05/10)<br>Arun Narsey (Appointed - 19/10/15)<br>Sunil Sharma (Appointed - 13/02/17)<br>Sereana Matakibau (Appointed - 13/03/19)<br>Mereoni Matavou (Resigned - 13/03/19) |

| Profitability   | Audited<br>Current Year | Audited<br>Prior Period |
|---|-------------------------|-------------------------|
|   |                         |                         |
| Net operating profit/(loss) after tax (\$'000)<br>As a percentage of average total assets   | 7,854<br>4.35%          | 6.795<br>4.11%          |
| Size as at end of financial year  | 110070                  |                         |
| Total assets (\$'000)   | 195,724                 | 165,167                 |
| The percentage change in total assets over 12 months  | 18.50%                  | (0.22%)                 |
| Capital Adequacy as at end of financial year  |                         |                         |
| Tier 1 Capital (\$'000)   | 32,774                  | 30,771                  |
| Tier 1 capital to total risk-weighted assets ratio  | 18.60%                  | 21.81%                  |
| Total Capital (\$'000)  | 34,976                  | 32,534                  |
| Capital adequacy ratio  | 19.85%                  | 23.06%                  |
| Asset Quality as at end of financial year   |                         |                         |
| Total impaired assets (on-and off-balance sheet) (\$'000)   | 16,963                  | 14,099                  |
| As a percentage of total assets   | 8.67%                   | 8.54%                   |
| Total individually assessed provisions (\$'000)<br>Total collectively assessed provisions (\$'000)  | 4,873<br>3,688          | 4,429<br>2,664          |
| Total provisions as a percentage of total impaired assets   | 50.47%                  | 50.31%                  |
| General reserves for credit losses (\$'000)   | 2,876                   | 2,876                   |
|   |                         | ,                       |
| Peak Credit Exposure Concentrations - number of counterparties or gr<br>of closely-related counterparties in relation to the total capital of the credit in | •                       |                         |
| 10% to 20% of total capital   |                         |                         |
| 20% to 25% of total capital   | 1                       |                         |
| Over 25% of total capital   | -                       | _                       |
| Peak Connected Persons Credit Exposures - for all connected persons   |                         |                         |
| Peak end-of-day credit exposure amount (\$'000)   |                         | -                       |
| As a percentage of total capital  | 0.00%                   | 0.00%                   |
| Maximum peak end-of-day aggregate credit exposure to all  | -                       | -                       |
| connected persons as a percentage of total capital  | 25.00%                  | 25.00%                  |
| Balance Sheet   |                         |                         |
| The Balance Sheet for the Fiji Operations as prepared under the IFRSs should be   | (\$'000)                | (\$'000)                |
| reported here and should include, but should not be limited to, the following:  |                         |                         |
| Cash and liquid assets  | 13,533                  | 4,894                   |
| Balance with the Reserve Bank of Fiji   | -                       | -                       |
| Receivables due from other financial institutions   |                         | -                       |
| Securities held   | 5,550                   | 17,050                  |
| Loans (including advances to customers and similar facilities)<br>Provision for doubtful debts  | 173,536<br>(8.562)      | 140,250<br>(7.093)      |
| Fixed assets  | 4,576                   | 3,504                   |
| Asset held for Sale   | -                       | -                       |
| Available for sale financial assets   | -                       | -                       |
| Investment Property   | 5,320                   | 4,695                   |
| Intangible Asset  | 1,457                   | 1,280                   |
| Prepayment & Other Receivables  | 314                     | 587                     |
| Total Assets<br>Deposits of Promissory Notes of statutory bodies  | 195,724                 | 165,167                 |
| Payables due to other financial institutions  | _                       |                         |
| Deposits and borrowings   | 149,472                 | 122,613                 |
| Amounts owed to other depositors  |                         | -                       |
| Certificates of deposits  | -                       | -                       |
| Promissory Notes and other liabilities evidenced by paper   | -                       | -                       |
| Other borrowed funds  | -                       | -                       |
| Others  | 9,145                   | 7,627                   |
| Issued and paid up or assigned capital  | 30,000                  | 30,000                  |
| Capital reserves<br>Revaluation reserves  |                         | _                       |
| General reserves for credit losses  | 2,876                   | 2,876                   |
| Other reserves  |                         |                         |
| Retained earnings   | 4,230                   | 2,051                   |
|   |                         |                         |

| <b>Income Statement</b><br>The income Statement for the Fiji Operations as prepared<br>under the IFRSs should be reported here and should include,<br>but should not be limited to, the following:   | Audited<br>Current Year<br>(\$'000)  | Audited<br>Prior Period<br>(\$'000)  |
|--|--|--|
| Interest and similar income<br>Interest and similar expense<br>Dividend income<br>Fee and commission revenue<br>Fee and commission expense<br>Other revenues arising from financial instruments<br>Gains less losses arising from dealing securities<br>Other expenses arising from financial instruments<br>Gains less losses arising from investment securities<br>Gains less losses arising from dealing in foreign currencies<br>Other operating revenue<br>Bad and doubtful debts (including provisions for impairment)<br>Recoveries of bad and doubtful debts<br>General administration expense | 23,651<br>(6,218)<br>-<br>601<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 20,759<br>(5,319)<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| Other operating expense<br>Net profit/(loss) before tax<br>Net profit/(loss) after tax   | (6,644)<br>9,784<br>7,854  | (6,708)<br>8,521<br>6,795  |

## **Availability of Disclosure Statements**

- Merchant Finance Pte Limited's most recent Key Disclosure Statement is available at all Merchant Finance Pte Limited branches.
- Merchant Finance Pte Limited's most recent General Disclosure Statement is available at all Merchant Finance Pte Limited branches.
- The most recent audited balance sheet and profit and loss statements and other publicly available financial information on any "associated person" of the credit institution are available for inspection at our head office located at Level 1, Ra Marama House, 91 Gordon Street, Suva.



Director

Auditor